



**ACEA**  
Association des  
Constructeurs  
Européens  
d'Automobiles

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M GMT), December 16, 2011**

Av. des Nerviens 85  
B-1040 Bruxelles  
Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

## PROVISIONAL NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION\*

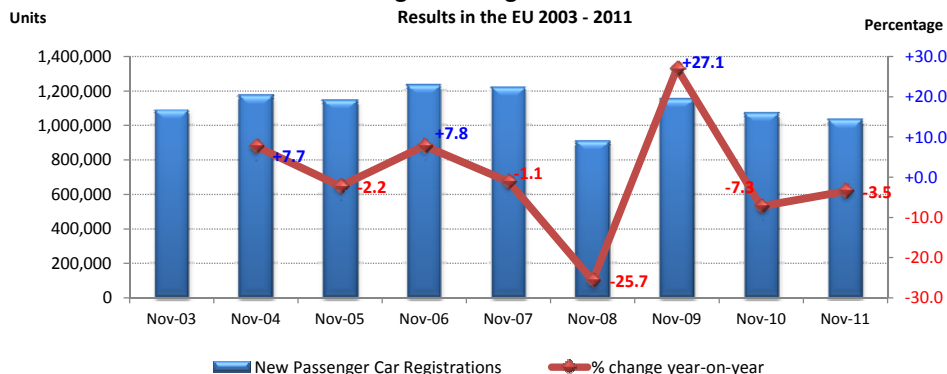
16/12/11

	November '11	November '10	% Chg 11/10	Jan - Nov '11	Jan - Nov '10	% Chg 11/10
AUSTRIA	30,339	28,024	+8.3	332,787	308,197	+8.0
BELGIUM	40,440	40,537	-0.2	523,448	518,104	+1.0
BULGARIA	1,637	1,508	+8.6	16,964	13,689	+23.9
CZECH REPUBLIC	15,920	15,228	+4.5	158,263	154,107	+2.7
DENMARK	14,559	13,982	+4.1	154,174	138,373	+11.4
ESTONIA	1,454	854	+70.3	14,194	8,119	+74.8
FINLAND	9,056	8,192	+10.5	119,232	105,794	+12.7
FRANCE	179,038	193,913	-7.7	2,016,412	2,023,353	-0.3
GERMANY	269,144	262,262	+2.6	2,929,133	2,685,889	+9.1
GREECE	7,890	6,771	+16.5	92,144	137,808	-33.1
HUNGARY	4,489	3,475	+29.2	41,670	39,566	+5.3
IRELAND	779	1,521	-48.8	89,522	88,007	+1.7
ITALY	132,579	146,088	-9.2	1,636,299	1,830,281	-10.6
LATVIA	917	467	+96.4	7,946	4,372	+81.7
LITHUANIA	1,054	843	+25.0	12,190	7,113	+71.4
LUXEMBURG	3,707	3,445	+7.6	47,239	47,223	+0.0
NETHERLANDS	41,264	36,920	+11.8	539,204	471,151	+14.4
POLAND	24,919	31,359	-20.5	250,113	274,159	-8.8
PORTUGAL	9,519	18,606	-48.8	142,195	195,346	-27.2
ROMANIA	10,279	11,440	-10.1	73,998	82,069	-9.8
SLOVAKIA	5,903	6,442	-8.4	61,608	56,300	+9.4
SLOVENIA	4,212	4,612	-8.7	55,137	55,827	-1.2
SPAIN	60,395	64,515	-6.4	741,600	913,073	-18.8
SWEDEN	26,894	26,752	+0.5	279,582	259,914	+7.6
UNITED KINGDOM	134,027	139,875	-4.2	1,822,065	1,907,029	-4.5
<b>EUROPEAN UNION (EU27)*</b>	<b>1,030,414</b>	<b>1,067,631</b>	<b>-3.5</b>	<b>12,157,119</b>	<b>12,324,863</b>	<b>-1.4</b>
<b>EU15</b>	<b>959,630</b>	<b>991,403</b>	<b>-3.2</b>	<b>11,465,036</b>	<b>11,629,542</b>	<b>-1.4</b>
<b>EU10*</b>	<b>70,784</b>	<b>76,228</b>	<b>-7.1</b>	<b>692,083</b>	<b>695,321</b>	<b>-0.5</b>
ICELAND	374	184	+103.1	4,775	2,881	+65.7
NORWAY	12,357	11,908	+3.8	126,795	117,618	+7.8
SWITZERLAND	28,750	25,238	+13.9	288,475	265,860	+8.5
<b>EFTA</b>	<b>41,481</b>	<b>37,330</b>	<b>+11.1</b>	<b>420,045</b>	<b>386,359</b>	<b>+8.7</b>
<b>EU27*+EFTA</b>	<b>1,071,895</b>	<b>1,104,961</b>	<b>-3.0</b>	<b>12,577,164</b>	<b>12,711,222</b>	<b>-1.1</b>
<b>EU15+EFTA</b>	<b>1,001,111</b>	<b>1,028,733</b>	<b>-2.7</b>	<b>11,885,081</b>	<b>12,015,901</b>	<b>-1.1</b>

(\*) EU including Bulgaria and Romania; data for Malta and Cyprus currently not available.

For further information, please contact: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - E-mail: qh@acea.be - Tel. (32) 2 738 73 55

### New Passenger Car Registrations in November



Next press release: Tuesday, January 17, 2012

This information is available on the ACEA website: <http://www.acea.be>

# P r e s s   R e l e a s e

## P R O V I S I O N A L

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

EU\* + EFTA Countries

16/12/11

	November					January - November				
	%Share		Units	Units	% Chg	%Share		Units	Units	% Chg
	'11	'10	'11	'10	11/10	'11	'10	'11	'10	11/10
<b>ALL BRANDS**</b>			<b>1,071,895</b>	<b>1,104,961</b>	<b>-3.0</b>			<b>12,577,164</b>	<b>12,711,222</b>	<b>-1.2</b>
<b>VW Group</b>	<b>23.7</b>	<b>21.7</b>	<b>254,084</b>	<b>240,162</b>	<b>+5.8</b>	<b>23.3</b>	<b>21.4</b>	<b>2,934,655</b>	<b>2,726,068</b>	<b>+7.7</b>
VOLKSWAGEN	12.6	10.8	135,580	119,875	+13.1	12.4	11.3	1,559,090	1,435,089	+8.6
AUDI	5.4	4.8	57,621	52,672	+9.4	5.0	4.5	632,265	576,860	+9.6
SEAT	2.0	2.4	21,925	25,972	-15.6	2.2	2.2	282,850	280,613	+0.8
SKODA	3.6	3.8	38,801	41,534	-6.6	3.6	3.4	458,407	431,620	+6.2
Others (1)	0.0	0.0	157	109	+44.0	0.0	0.0	2,043	1,886	+8.3
<b>PSA Group</b>	<b>11.7</b>	<b>13.1</b>	<b>125,430</b>	<b>144,493</b>	<b>-13.2</b>	<b>12.5</b>	<b>13.4</b>	<b>1,569,147</b>	<b>1,705,405</b>	<b>-8.0</b>
PEUGEOT	6.1	7.3	65,227	80,439	-18.9	6.8	7.3	851,002	927,951	-8.3
CITROEN	5.6	5.8	60,203	64,054	-6.0	5.7	6.1	718,145	777,454	-7.6
<b>RENAULT Group</b>	<b>10.7</b>	<b>10.4</b>	<b>114,298</b>	<b>115,466</b>	<b>-1.0</b>	<b>9.6</b>	<b>10.2</b>	<b>1,202,955</b>	<b>1,302,307</b>	<b>-7.6</b>
RENAULT	8.3	8.2	88,433	90,852	-2.7	7.7	8.3	969,852	1,058,937	-8.4
DACIA	2.4	2.2	25,865	24,614	+5.1	1.9	1.9	233,103	243,370	-4.2
<b>GM Group</b>	<b>8.2</b>	<b>8.9</b>	<b>87,578</b>	<b>98,183</b>	<b>-10.8</b>	<b>8.6</b>	<b>8.5</b>	<b>1,077,030</b>	<b>1,083,693</b>	<b>-0.6</b>
OPEL/VAUXHALL	6.9	7.5	74,096	82,995	-10.7	7.3	7.2	916,367	919,105	-0.3
CHEVROLET	1.2	1.4	13,318	15,137	-12.0	1.3	1.3	160,037	163,380	-2.0
GM (US)	0.0	0.0	164	51	+221.6	0.0	0.0	626	1,208	-48.2
<b>FORD</b>	<b>7.5</b>	<b>7.7</b>	<b>80,823</b>	<b>85,557</b>	<b>-5.5</b>	<b>8.0</b>	<b>8.2</b>	<b>1,002,929</b>	<b>1,037,030</b>	<b>-3.3</b>
<b>FIAT Group</b>	<b>6.3</b>	<b>6.9</b>	<b>67,640</b>	<b>76,612</b>	<b>-11.7</b>	<b>7.0</b>	<b>7.9</b>	<b>886,178</b>	<b>1,004,518</b>	<b>-11.8</b>
FIAT	4.5	5.2	47,968	57,321	-16.3	5.1	6.1	638,550	770,487	-17.1
LANCIA/CHRYSLER	0.8	0.7	8,894	7,302	+21.8	0.8	0.8	95,774	102,489	-6.6
ALFA ROMEO	0.8	0.9	8,348	10,020	-16.7	1.0	0.8	122,401	100,714	+21.5
JEEP	0.2	0.1	2,055	1,114	+84.5	0.2	0.1	21,675	13,249	+63.6
Others (2)	0.0	0.1	375	855	-56.1	0.1	0.1	7,778	17,579	-55.8
<b>BMW Group</b>	<b>6.2</b>	<b>6.0</b>	<b>66,778</b>	<b>66,051</b>	<b>+1.1</b>	<b>5.9</b>	<b>5.4</b>	<b>744,378</b>	<b>684,051</b>	<b>+8.8</b>
BMW	4.9	4.9	52,579	54,084	-2.8	4.7	4.4	590,453	558,430	+5.7
MINI	1.3	1.1	14,199	11,967	+18.7	1.2	1.0	153,925	125,621	+22.5
<b>DAIMLER</b>	<b>5.2</b>	<b>5.4</b>	<b>55,928</b>	<b>60,002</b>	<b>-6.8</b>	<b>4.9</b>	<b>4.9</b>	<b>618,862</b>	<b>620,518</b>	<b>-0.3</b>
MERCEDES	4.6	4.8	49,486	53,343	-7.2	4.3	4.3	544,317	543,061	+0.2
SMART	0.6	0.6	6,442	6,659	-3.3	0.6	0.6	74,545	77,457	-3.8
<b>TOYOTA Group</b>	<b>4.2</b>	<b>3.9</b>	<b>44,687</b>	<b>42,880</b>	<b>+4.2</b>	<b>4.0</b>	<b>4.3</b>	<b>505,668</b>	<b>549,498</b>	<b>-8.0</b>
TOYOTA	3.9	3.8	42,004	41,736	+0.6	3.8	4.2	481,045	532,923	-9.7
LEXUS	0.3	0.1	2,683	1,144	+134.5	0.2	0.1	24,623	16,575	+48.6
<b>NISSAN</b>	<b>3.3</b>	<b>3.2</b>	<b>35,628</b>	<b>35,113</b>	<b>+1.5</b>	<b>3.4</b>	<b>2.9</b>	<b>426,484</b>	<b>372,333</b>	<b>+14.5</b>
<b>HYUNDAI</b>	<b>2.9</b>	<b>2.7</b>	<b>30,951</b>	<b>29,708</b>	<b>+4.2</b>	<b>2.9</b>	<b>2.6</b>	<b>366,093</b>	<b>328,860</b>	<b>+11.3</b>
<b>KIA</b>	<b>2.6</b>	<b>1.9</b>	<b>28,118</b>	<b>21,052</b>	<b>+33.6</b>	<b>2.2</b>	<b>1.9</b>	<b>271,117</b>	<b>241,658</b>	<b>+12.2</b>
<b>VOLVO CAR CORP.</b>	<b>2.0</b>	<b>1.6</b>	<b>21,716</b>	<b>17,820</b>	<b>+21.9</b>	<b>1.9</b>	<b>1.6</b>	<b>235,399</b>	<b>206,771</b>	<b>+13.8</b>
<b>SUZUKI</b>	<b>1.3</b>	<b>1.4</b>	<b>14,267</b>	<b>15,397</b>	<b>-7.3</b>	<b>1.3</b>	<b>1.4</b>	<b>164,109</b>	<b>180,517</b>	<b>-9.1</b>
<b>HONDA</b>	<b>1.0</b>	<b>1.2</b>	<b>11,138</b>	<b>13,730</b>	<b>-18.9</b>	<b>1.1</b>	<b>1.4</b>	<b>139,305</b>	<b>172,705</b>	<b>-19.3</b>
<b>MAZDA</b>	<b>0.8</b>	<b>1.1</b>	<b>8,279</b>	<b>12,276</b>	<b>-32.6</b>	<b>1.0</b>	<b>1.3</b>	<b>129,961</b>	<b>171,325</b>	<b>-24.1</b>
<b>MITSUBISHI</b>	<b>0.8</b>	<b>0.9</b>	<b>8,518</b>	<b>10,337</b>	<b>-17.6</b>	<b>0.9</b>	<b>0.8</b>	<b>107,307</b>	<b>97,026</b>	<b>+10.6</b>
<b>JAGUAR LAND ROVER</b>	<b>0.8</b>	<b>0.7</b>	<b>8,779</b>	<b>7,376</b>	<b>+19.0</b>	<b>0.7</b>	<b>0.7</b>	<b>89,176</b>	<b>87,567</b>	<b>+1.8</b>
LAND ROVER	0.7	0.5	7,099	5,217	+36.1	0.5	0.5	67,801	62,345	+8.8
JAGUAR	0.2	0.2	1,680	2,159	-22.2	0.2	0.2	21,375	25,222	-15.3
<b>OTHER**</b>	<b>0.7</b>	<b>1.2</b>	<b>7,255</b>	<b>12,746</b>	<b>-43.1</b>	<b>0.8</b>	<b>1.1</b>	<b>106,411</b>	<b>139,372</b>	<b>-23.6</b>

(1) VW Group: VW 'other' include Bentley, Bugatti and Lamborghini

(2) FIAT Group: FIAT 'other' include Dodge, Ferrari, Maserati

(\*) data for Cyprus & Malta n.a.

(\*\*) ACEA estimates

For further information, please contact:

Ms. Quynh-Nhu Huynh - Manager Economics & Communications

E-mail: qh@acea.be - Tel. (32) 2 738 73 55

Page 4 of 5