



2019

TECHNOLOGY



MEDIA KIT 2019

Better in management,
technology and tourism

www.omnibusrevue.de



What distinguishes the OMNIBUSREVUE?

The OMNIBUSREVUE is one of the most important magazines of the bus sector and celebrated its 65th anniversary in 2015. In fast-changing times, e. g. with long-distance coaches, electromobility, autonomous driving or digitalization, we want to be the guidepost for the bus sector. The OMNIBUSREVUE supports entrepreneurs and managers with tips for the everyday business, current legal articles, vehicle tests and technical novelties plus useful information about group tour trends and destinations. This magazine is completed by a broad online supply of the latest news, a vehicle database and movies on BUS TV.

Who are the readers of the OMNIBUSREVUE?

Considerably more than three quarters of all readers of the OMNIBUSREVUE occupy top positions in their companies. They are mostly owners, chief executives or managers and possess a high level of decision competency.

How do the readers evaluate the OMNIBUSREVUE?

As our readership structure analysis revealed, the readers are confident of the competent articles and the intelligibly presented information. They rate the OMNIBUSREVUE as an important information media for their daily work. Roughly 96 percent would recommend the magazine, 87 percent rate the reporting as objective, critical and factual. Also the clear and comprehensible design is appreciated by the readers.

What more does the OMNIBUSREVUE offer?

Part of the OMNIBUSREVUE portfolio are the mobile e-paper issue, events, special single-topic magazines, an online database with vehicle data and dealer portraits, the useful „Bus Handbook with Used-Bus Price Index“, and the video portal BUS TV. In addition, as a specialized information provider encompassing multiple media, we offer daily news on our website, a weekly newsletter and also our own online appearance on Facebook.



Sylke Bub
Editor-in-Chief OMNIBUSREVUE

Frequency of publication: monthly

Year of publication: 70th year 2019

Web address (URL): www.omnibusrevue.de

ISSN: 1436-9974

Subscription cost:
 Annual subscription
 Inland: € 119.50 incl. packing/postage plus statutory VAT
 European countries: € 131.50 incl. packing/postage plus statutory VAT
 Single copy: € 11.90 incl. packing/postage plus statutory VAT

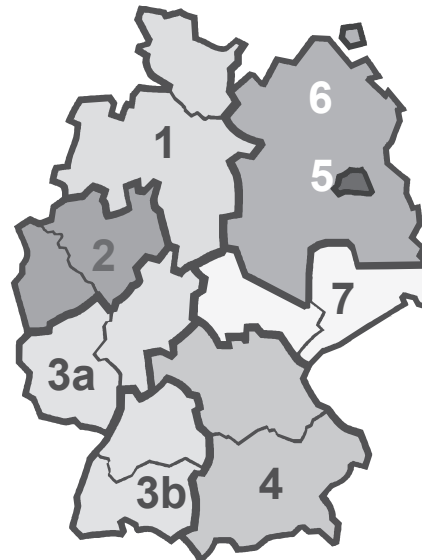
Publishing house:
 Verlag Heinrich Vogel
 Springer Fachmedien München GmbH
 Aschauer Straße 30, 81549 Munich, Germany
 Phone: +49 89 203043-0, Fax: +49 89 203043-2398
 E-mail: anzeigen-vhv@springernature.com
vhv.mediacentrum.de

Editor:
 Editor-in-Chief: Sylke Bub
 E-mail: sylke.bub@springernature.com

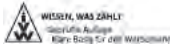
Advertisements:
 Head of Sales Springer Fachmedien München: Andrea Volz
 E-mail: andrea.volz@springernature.com
 Teamleader Bustechnology & Tourism: Stephan Bauer
 E-mail: stephan.bauer@springernature.com

Distribution:
 Subscription Service, Verlag Heinrich Vogel
 Phone: +49 89 203043-1100
 E-mail: vertriebsservice@springernature.com

Distribution by Nielsen areas:



Nielsen area	Total circulation in Germany
1	669
2	917
3 a	986
3 b	1,092
4	1,704
5	662
6	209
7	317
total	6,556



Circulation monitoring:

Circulation analysis: Average number of copies per issue in one year (July 1st 2017–June 30th 2018)

Print run:	7,000		
Actual distributed circulation (ADC):	6,816	therefrom abroad:	260
Sold copies:	2,661	therefrom abroad:	187
▪ Subscription copies:	1,546	therefrom member copies: –	
▪ Sale by retail:	–		
▪ Other sales:	1,115		
Complimentary copies:	4,155		
Reminder, archive and records copies:	184		

Geographical circulation analysis:

Economic area Share of actual distributed circulation copies

Inland	96.2	6,556
Foreign Countries	3.8	260
Actual distributed circulation (ADC):	100.0	6,816

Industries/economic sectors/business types¹⁾:

Dept./ Class Recipients groups According to economic sector classification of the Federal Statistical Office **Share of ADC in %** **Projection (approx.)**

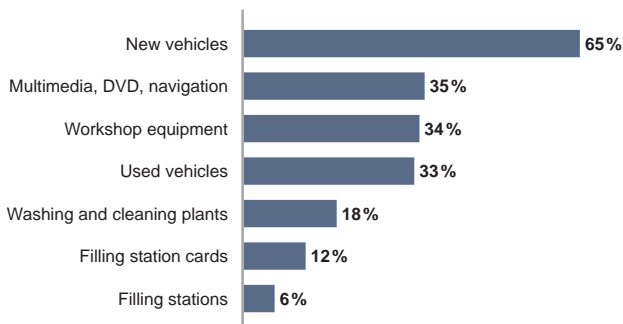
49.39.1	Regular passenger transport services by bus incl. long-distance passenger transport	39	2,560
49.39.2, 49.39	Occasional passenger transport services by bus incl. tourist travel Other passenger transport services by land traffic	35	2,300
79.1	Travel agencies and tour operators	16	1,050
55.1, 56	Hotels and similar accommodation Catering industry Tourism industry	5	330
29, 45	Manufacturing, trade, maintenance and repair of motor vehicles	3	200
–	Others / Not specified	2	130
	Rounding difference		– 14

Actual distributed circulation in Germany:	100	6,556
Foreign Countries (unlevied)		260
Actual distributed circulation:		6,816

Readership Structure Analysis:

As an objective and trustworthy specialist magazine for the bus industry, the OMNIBUSREVUE primarily targets proprietors and senior managers who are key players in the industry, and 93% of whom act as direct decision makers.

77% of passenger carriers are planning investments in the next 24 months:



» A readership that is keen to invest: **70%** of readers use advertisements as a source of information for investment decision-making.

Highly useful information resources and expert articles are well received among top managers within the industry:

- The magazine is regularly read by 83 % of readers.
- Good content is passed on – in addition to the initial recipient, OMNIBUSREVUE reaches an average of 2.2 additional readers – meaning 3.2 readers in total.
- It achieves a reach of over 21,700 readers* per issue.
- The average time spent reading is 36 minutes.
- The page contact chance rate is 71 %.
- The recommendation rate is 96 %.

With adverts in OMNIBUSREVUE you forge **valuable contacts**.

Responses to adverts



TECHNOLOGY-TOPICS	MANAGEMENT-TOPICS	FAIRS
ISSUE 1 DA: 19.11.2018 CD: 30.11.2018 PD: 20.12.2018 Bus glass Driver assistance systems E-mobility: Batteries	Software Digitalization	37. Day of Coach Tourism , Halle, 06.01.-07.01.2019 CMT , Stuttgart, 12.01.-20.01.2019 European Motor Show , Brussels, 19.01.-27.01.2019
ISSUE 2 DA: 20.12.2018 CD: 11.01.2019 PD: 31.01.2019 Vehicle location Evaluation software GPS & telematics Accident prevention & rear-view cameras	Maintenance contracts • Industry Compass 2019	VDV-Academy Electric Bus Conference , Berlin, 05.02.-06.02.2019 f.re.e , Munich, 20.02.-24.02.2019
ISSUE 3 DA: 28.01.2019 CD: 08.02.2019 PD: 28.02.2019 Fit for the summer season Maintenance and repair, tires, driving safety Used vehicles Fuels/Drives/Hybrids Preview BUS2BUS	Travel insurances	BTB Workshop , Berlin, 05.03.2019 ITB , Berlin, 06.03.-10.03.2019 BUS2BUS , Berlin, 19.03.-21.03.2019
ISSUE 4 DA: 21.02.2019 CD: 08.03.2019 PD: 28.03.2019 Galleys, interior decoration Onboard entertainment, passenger information systems Exterior design & styling	Catalogue design & online presence Bus booking portals	RDA Group Travel Expo , Friedrichshafen, 02.04.-03.04.2019
ISSUE 5 DA: 21.03.2019 CD: 03.04.2019 PD: 25.04.2019 Economic efficiency Air conditioning systems and technology Autonomous driving	Driver training and advanced education for drivers and entrepreneurs	FIAA , Madrid, 07.05.-10.05.2019
ISSUE 6 DA: 26.04.2019 CD: 10.05.2019 PD: 31.05.2019 Importers Barrier-free buses: ramps & lifts Trailer systems Electromobility: vehicles & drive technology	E-ticketing & apps	

This overview of planned topics for 2019 is intended to facilitate your advanced planning. The editor reserves the right to make changes.

TECHNOLOGY-TOPICS	MANAGEMENT-TOPICS	FAIRS
ISSUE 7 DA: 22.05.2019 CD: 05.06.2019 PD: 27.06.2019 Seats & seating systems, onboard entertainment, galleys Lights and lighting Electromobility: charging infrastructure	Fuel and service cards	RDA Group Travel Expo , Cologne, 09.07.-10.07.2019
ISSUE 8 DA: 24.06.2019 CD: 05.07.2019 PD: 25.07.2019 Washing facilities and vehicle cleaning Maintenance and repair, wear parts, bus glass	Fleet management	BTB Workshop , Munich, August 2019
ISSUE 9 DA: 26.07.2019 CD: 08.08.2019 PD: 29.08.2019 Fit for the winter season Tires & tire pressure monitoring Navigation systems	Leasing & renting	
ISSUE 10 DA: 26.08.2019 CD: 06.09.2019 PD: 26.09.2019 Bus of the Year Winner Preview busworld	Workwear Receivables management	busworld , Brussels, 18.10.-23.10.2019 BTB , Vienna, 28.10.-29.10.2019
ISSUE 11 DA: 27.09.2019 CD: 11.10.2019 PD: 31.10.2019 Mini and midi buses Outfit for long-distance coaches Follow-up review busworld	Insurances Tour-Guides	TT Warsaw Tour & Travel , Warsaw, November 2019 World Travel Market , London, November 2019
ISSUE 12 DA: 25.10.2019 CD: 08.11.2019 PD: 28.11.2019 Sustainability & exhaust technology Alternative gears • Bus Handbook with Used-Bus Price Index	Driver's advanced training • Annual calendar	
ISSUE 1/20 DA: 18.11.2019 CD: 29.11.2019 PD: 19.12.2019 Driver assistance systems Fuel cards Bus glass	Software Digitalization	CMT , Stuttgart, 11.01.-19.01.2020

This overview of planned topics for 2019 is intended to facilitate your advanced planning. The editor reserves the right to make changes.

Formats



Title Display
–
230 x 186 mm*



1/1 Page
199 x 268 mm
230 x 300 mm*



1/2 Page upright
97 x 268 mm
115 x 300 mm*



1/2 Page horizontal
199 x 134 mm
230 x 152 mm*



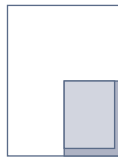
1/3 Page upright
63 x 268 mm
81 x 300 mm*



1/3 Page horizontal
199 x 90 mm
230 x 108 mm*

Main magazine

Type area (width x height)
Trim size (width x height)



1/4 Page bloc
97 x 134 mm
115 x 152 mm*



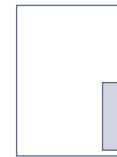
1/4 Page upright
46 x 268 mm
64 x 300 mm*



1/4 Page horizontal
199 x 67 mm
230 x 85 mm*



1/8 Page bloc
97 x 67 mm
–



1/8 Page upright
46 x 134 mm
–

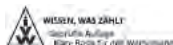


1/8 Page horizontal
199 x 34 mm
–

Main magazine

Type area (width x height)
Trim size (width x height)

* + 3 mm bleed on all outer edges



Circulation in annual average:

Print run: 7,000 copies
Tatsächlich verbreitete Auflage: 6,816 copies

Magazine size:

230 mm width x 300 mm height

Type area: 199 mm width x 268 mm height

Columns 4: Column width 46 mm

Columns 3: Column width 63 mm

Printing and binding procedures, artwork:

Offset print, saddle stitching, 175 line screen. Artwork to be delivered in digital form. When delivering digital artwork, please note the information on our data ticket you can find at www.mediacentrum.de. The creation of artwork will be invoiced.

Advertisement types and prices technology sector:

Format	4-colors, in €
Title Display (no discounts available)	6,100.00
2./3./4. Cover page	5,920.00
1/1 Page	5,300.00
1/2 Page	3,010.00
1/3 Page	1,890.00
1/4 Page	1,560.00
1/8 Page	940.00

Preferential placements:

Fixed positions 725.00

Classified adverts:

Agency price:	each mm (1-column, 43 mm wide, b/w)	€ 3.82
Agency price:	each mm (1-column, 43 mm wide, colored)	€ 7.41
Direct price:	each mm (1-column, 43 mm wide, b/w)	€ 3.25
Direct price:	each mm (1-column, 43 mm wide, colored)	€ 6.30
Situations wanted:	each mm (1-column, 43 mm wide)	€ 2.10
Box number fee:		€ 13.00

Discounts:

For insertions within one insertion year (begins with the publication of the first advert)

By number of ads		By number of pages	
3 times	3%	3 pages	5%
6 times	5%	6 pages	10%
9 times	10%	9 pages	15%
12 times	15%	12 pages	20%

All surcharges do qualify for discounts. For title displays no discounts available.

Payment terms:

direct debit 3 % prompt payment discount
within 10 days 2 % prompt payment discount
within 30 days from date of invoice net
VAT no. DE 152942001

Bank account:

HypoVereinsbank, Munich, Germany
IBAN: DE02 7002 0270 1830 2092 00,
BIC: HYVEDEMMXXX

General conditions:

Please note the General Terms and Conditions you can find at vhv.mediacentrum.de.

Loose-leaf Insert



Characteristics:

- Number of inserts available on request
- Inserts possible at press run of 5,000 copies
- Adverts of a third party not allowed

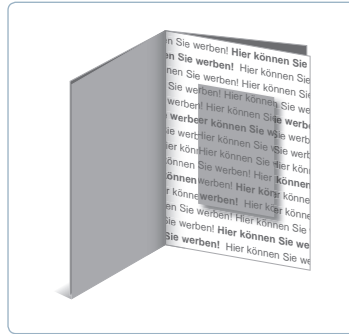
Format:

- Max. 223 mm width x 295 mm height

Price: (no discounts available)

- Up to 25 g total weight per thou. € 295.00
- Up to 50 g total weight per thou. € 470.00
- Per further 5 g total weight per thou. € 35.00

Adhesive Adverts



Characteristics:

- Advertising product glued to the advert
- Readers can directly try out your product
- Optimally catches readers' attention

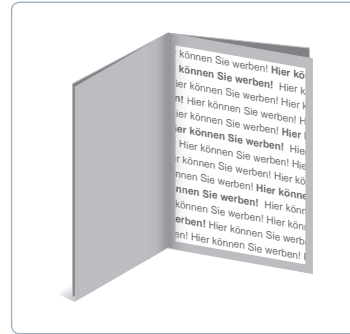
Format:

- Only in combination with 1/1 page advert, 4c

Price: (no discounts available)

- Booklets/postcards per thou. € 97.00
- Other prospects/samples on request

PR-Special



Characteristics:

- Content is editorially prepared and published
- High attention through editorial appearance
- Notation "PR-Special" in header
- Alternative to a classic advert

Format:

- 1/2 PR-Page
- 1/1 PR-Page
- 2/1 PR-Page
- 2/1 *Premium-Page (poster look)*

Price:

- On request

Junior Page



Characteristics:

- Placed prominently in the middle of editorial content, this advert catches the eye particularly

Format:

- 166 mm width x 230 mm height in the bleed*

Price:

- € 3,600.00

On request: As an additional service, printing of loose-leaf and inbound inserts possible.

* + 3 mm bleed on all outer edges

Delivery address for loose-leaf and inbound inserts:

Loose-leaf und inbound inserts must be delivered
10 working days before publication date at the latest.

F & W Mediacenter GmbH
Holzhauser Feld 2
83361 Kienberg, Germany

Delivery note: „Object name issue no. “

Furthermore, the delivery note should contain the name of the client and the delivery quantity. Further information regarding the delivery you will find in the confirmation of order.

Please send in advance 10 samples to the advertising sales department.

Data creating:

- Please send printable PDF/X3 files in the size of the advert.
- Please use PDF version 1.3 for your document (no transparencies, please).
- Please add 3 mm at the edges in bleed advertisements.
- A double-page should be one pdf file.
- It is recommended to create double-page spreads without doubling the gutter.
- All elements, which should be visible, must have a minimum distance of 3 mm to the bleed.
- Ensure that all figures and colors are separated into its CMYK components.
- Please also convert any spot colors into the corresponding CMYK definitions.
- Please define black as pure black without any tone in the three color channels.
- Dark gray text should have a maximum tonal value of 84.9%; otherwise please use 100% black.
- Color application should not exceed 300 percent. We recommend profile ISOcoated_v2_300.
- Images should ideally have a resolution of 300 dpi, and must have a minimum resolution of 200 dpi.

Data transfer

Your data file should be named after the respective journal, followed by issue, customer and format (journal_issue_customer_motive_210x279.pdf).

Support:

Creating PDF X3, Distiller-Joboptions, Pitstop Settings etc. available via E-Mail: anzeigen@le-tex.de.

Connections:

- E-Mail: anzeigen@le-tex.de
- FTP: on request

Contact Prepress:

le-tex publishing services
Advertisement team
Weißenfelsers Straße 84
04229 Leipzig, Germany
Phone: +49 341/355 356-145

You can find the downloadable data ticket at vhv.mediacentrum.de.



Print: Bus Handbook with Used-Bus Price Index – portraits of important key players

Bus dealers listed in this company and service provider guide will be in focus of bus entrepreneurs, when the fitting vehicles and qualified business partners are being searched.

Online: Unique overview of bus models available on the German market.

The vehicles of well-known manufacturers are listed with their main technical data and, thanks to a search function, are selectable through multiple parameters like length, axes and numbers of seats.

The user has quick access to information about vehicles and providers. With banners and product portraits, companies can excellently present themselves and their top vehicles.

You can book your company portrait in the OMNIBUSREVUE extra „Bus Handbook“, supplemented in the December issue of OMNIBUSREVUE. In addition, your company portrait will be listed online for 12 months.

Prices: 1/2 Page Portrait € 595.00
 1/1 Page Portrait € 995.00
 Online-Entry € 295.00

2019

MEDIA KIT 2019

Online ad types and prices
www.omnibusrevue.de



For further media information please visit vhv.mediacentrum.de

Standard ad types:

Visits: 16,515 (August 2018)
Page Impressions: 32,084 (August 2018)



Medium Rectangle
Video Medium Rectangle
Size: 300 x 250 px
CPM*: €95.00



Half Page
Size: 300 x 600 px
CPM*: €150.00



Skyscraper
Size: 120 x 600 px or
160 x 600 px
CPM*: €95.00



Superbanner
Size: 728 x 90 px
CPM*: €95.00



Wallpaper
Size: Superbanner and
Skyscraper
CPM*: €150.00

Back-ground coloring possible

Expandable Medium Rectangle small
Size: 300 x 250 px and
630 x 250 px
CPM*: €100.00

Expandable Half Page
Size: 300 x 600 px and
630 x 600 px
Price: on request

Expandable Medium Rectangle large
Size: 300 x 250 px and
630 x 350 px
CPM*: €150.00

Newsletter:

OMNIBUSREVUE informs every Thursday the deciders and managers with an up-to-date and informative online newsletter.

Newsletter subscribers: 1,542 (August 2018)



Medium Rectangle

Size: 300 x 250 px

Fixed price: € 250.00



Cross/Full-Size Banner Text Display

Size: 650 x 150 px

Fixed price: € 250.00

Example:



OMNIBUSREVUE News App:

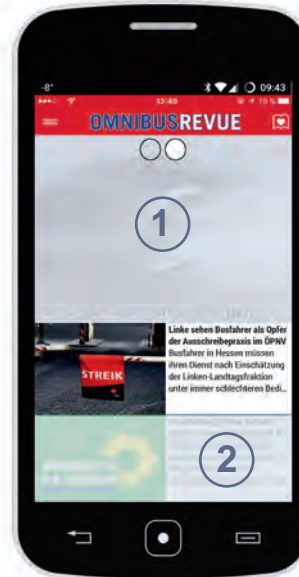
Position your company, your products and services with an advertorial on our **OMNIBUSREVUE News App** (for iPhone, iPad, Android).

Ad type	Specification	Price in €
Slider	① Advertorial is the 2 nd slider spot Duration: one week	995.00
Article	② Advertorial article moves through the news stream Visible for appr. 1.5 days	250.00

All ad types of Omnibusrevue News App include:

- Link to your website/conversion in-app possible
- Option: Image gallery/video
- Option: Push notification for all users

Accesses: 5,298 screen calls (iOS, Android)
(July 2018, own data collection)



© LAUFER - FOTOLIA

Your advertising options with moving pictures:

At **omnibusrevue.de**, you have the possibility to make an innovative expansion to your ad campaign with your own video.

Offer:

- Insertion of your video
- Booking of Manager-TV (short interview shot at your location)
- Booking of a video film incl. on-site shooting and insertion
- Implementation of individual campaign wishes with moving pictures incl. linking of the printed ad in the e-paper to individual contents

Price and technical details on request



Presentation as top article for two weeks



Presentation in advertorial video box for further six months



Technical specifications: Standard ad types

- File formats: gif, jpg, html5
For expandable banner and layers gif/jpg files aren't possible.
- File size: up to 80 KB.
- Sound: generally permitted, provided that following conditions are fulfilled: as default, the sound of advertising media must be in OFF position. it can only be user-activated (e. g. by pushing a „Sound on“ button or a distinctive symbol like a loudspeaker). The user must always have the possibility to deactivate or to pause the sound. The volume of the advertising media must be set to an appropriate level.
- Target-URL/Clickcommand
- File delivery: minimum 5 working days before the beginning of the campaign.

Technical specifications: Newsletter

Cross/Full-Size Banner, Medium Rectangle

- File formats: static or animated gif/jpg files
- In Outlook 2007, animated gif files will no longer be shown in animated form. Therefore deposit all compelling contents within the first frame.
- File size: up to 30 KB
- Target-URL/Clickcommand
- File delivery: 2 working days before publication

Text Display

- File formats: static gif/jpg files
- File size: up to 10 KB
- Logo/Image: 130 x 80 px
- Text: max. 700 characters, including all blanks and paragraphs
- Text display size: 650 x 150 px
- Target-URL/Clickcommand
- File delivery: 2 working days before publication

Technical specifications: News App

Article image:

- 4:3 Format (min. 640 x 480 px / max. 1,280 x 960 px)
- The image will be played in the 2nd slider spot or in the article (depending on the booking)
- In the detailed view, the image is placed above the article
- A caption can be added to the image
- After the caption, the copyright will be added as follows: ©Photo: XYZ

Text:

- Headline – optimally, no more than 54 characters (if the headline is longer, it will be cut off in the overview)
- Teaser text – no limitation
- Text – no limitation

Optional:

- External URL that will open in the app can be added

Payment terms:

direct debit	3% prompt payment discount
within 10 days	2% prompt payment discount
within 30 days from date of invoice	net
VAT no. DE 152942001	

Bank account:

HypoVereinsbank, Munich, Germany
IBAN: DE02 7002 0270 1830 2092 00,
BIC: HYVEDEMMXXX

General conditions:

Please note the General Terms and Conditions you can find at vhv.mediacentrum.de.

Wir beraten Sie gerne:



Andrea Volz

Head of Sales
Springer Fachmedien München

andrea.volz@springernature.com

Phone +49 89 203043-2124

Fax +49 89 203043-2398



Florian Merz

Account Manager

florian.merz@springernature.com

Phone +49 89 203043-2702

Fax +49 89 203043-2398



Julia Shayesteh

Advertising Service Print

busmarkt@springernature.com

Phone +49 89 203043-2596

Fax: +49 89 203043-2100



Stephan Bauer

Teamleader Bustechnology & Tourism

stephan.bauer@springernature.com

Phone +49 89 203043-2107

Fax +49 89 203043-2398



Ralf Schmidt

Account Manager Classified Adverts

ralf.schmidt@springernature.com

Phone +49 8742 9199-94

Fax +49 8742 9199-95



Veronika Eisele

Advertising Service Online

veronika.eisele@springernature.com

Phone +49 89 203043-2312

Fax +49 89 203043-2100